



Business Networking of Woodbury
General Meeting Minutes
8/22/18

BNW notes 8/22/18

Members Present

Aaron, Tracy, Jerry, Joe, Lee, Mark, Liz, John

Members Absent: Mike, Bill, Steve

Guests: Dan Servais, Grant Lily, Cynthia Yach, Brett

Greeter: Aaron

News & Events in Woodbury

- Ideal CU having their community event, free hamburgers
- Monday night Pizza at Jim's - 45 peeps showed up

Prompter: Jerry

Disciple Equals Freedom Field Manual - By Jocko Willink
How do I deal with setback defeats and disasters?

- Accept reality and focus on the solution
- Get up dust off and go out on the attack
- Death is horrible and unfair, no one gets out alive - life is precious
- Live everyday w/ purpose and passion
- Embrace opportunity
- Working out helps with health, makes you smarter. Just do it!

Headliner: Mark

- a Woodbury lifer
- Woodbury Wealth Management - plan for life and death
- Walked us through new software
- Can tie in all investment accounts into the software
- Value added service
- Helping clients understand what works best for them and their situation

30 second commercials

Next Week:
Greeter: Jerry
Prompter: John
Headliner: Bill
BNW notes 8/22/18

Members Present
Aaron, Tracy, Jerry, Joe, Lee, Mark, Liz, John, Steve, Mike

Members Missing

Greeter: Jerry

News & Events around Woodbury

- Membership meeting - Joe followed up with guests that were here last week
- Ribbon Cutting - nectar juice bar 3pm
- Pink Shirt open Sept 10th at Indian Hills

Prompter: John

- podcast on wealthy peeps on loving what you do
- Be prepared for your rejection
- You gotta like what you do
- You gotta demand to be successful
- Success is your duty and your responsibility
- Never give up
- Need to have confidence

Headliner: everyone

Joe - 1st 1/2 has been great, company is getting more tech savvy

Liz - branch goal are good, rolling out new digital platform

Tracy - goal to pick up 10 new accounts on track, need to get 5 more

Aaron - years been great, expecting 2nd child in Feb

Jerry - years been good busy with both businesses. Wants to do more fun stuff

Mike - last year was best on track to be better this year

John - just started charging for staging. Realizing his time is worth something!

Steve - rates are creeping up a bit. Good year on track, they are going through a technology change as well

Lee - biz is ok, family has taken up a lot of time. All good!

Mark - business - 2 interns have taken 70% of files to electronic. Goal to bring in 5 million, on pace.
Bumpy year, but life keeps going on :)

30 second commercials

Next Week:

Greeter:

Prompter:

Headliner: