

# Business Networking of Woodbury

## General Meeting Minutes

3/7/2018



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President John Pecchia called the meeting to order at 7:30 am.

**Members Present:** Steve Brown, Mark Hargis, Aaron Erhardt, John Pecchia, Bill Gribble, Jerry Robertson, Lee Schickling, Jake Schultz, Joe Moore, Mike Olesen

**Members Absent:** Tracey Hasselman, Liz Fleischhacker

**Guest:** Michael Johnson – FES Protection Plan

**Miscellaneous Business:**

- Chili Hubub for Christian Cupboard
- Joe's band is playing at Wild Boar on St. Patty's Day
- Meeting room will be moved next week

**Greeter:** Jerry Robertson – Techcited!

**Prompter:** Mark Hargis – Woodbury Wealth Management - [Wake-Up Call: Write Your Obituary](#)

**Headliner:** John Pecchia – Welcome Home Productions

John went to school in Winona studying to be an airplane mechanic. John's dad and step-brother bought a couple houses in Winona that John managed. Thru that he got a crash course in property management. Fast forward to now, John has a healthy grasp on property management. Could write a book. This whet his appetite for real estate. John was able to mix in deals while he was at Crossroads. Closing two deals in one month and making \$12K that month changed his path. To get things done, John does the F-U body trick. That helped John make the leap to become his own broker. John now has multiple realtors under him and is looking to get back to a 40-hour workweek.

**Commercials were given.**

Meeting was adjourned at approximately 8:40 am

**NEXT MEETING –**

**Greeter:** Liz Fleischhacker    **Prompter:** John Pecchia    **Headliner:** Bill Gribble

**Committee Meetings:** Public Relations

**REMINDER:**

BNW schedule (including greeter, prompter, headliner and committee meetings) is on the BNW website:  
<http://www.woodburynetworking.org/schedule.html>

Your individual member profile indicates what committee(s) you are a member of  
<http://www.woodburynetworking.org/members.html>