

BNW Notes 4/11/18

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Absent: Jake (unexcused) Around Woodbury Board meeting last week, Mike will give a list to John on attendance
Happy Hour at Cowboy Jacks April 14 May 1st Prayer Breakfast, Mark has tickets Lunch and learn tomorrow at
commerce Dr. Sadly, Marks dad passed away last night. He fought hard and will be missed dearly. Thoughts and
prayers with you Mark and your family.

Prompter: Lee Schickling How to motivate People: 4 Steps Backed by Science by Eric Barker Stop Bribing them
Make them feel something Emphasize Progress Form a cult (well kinda) Motivation is Powerful.

Headliner: Joe Moore - Aflac 1955 Founded on their Cancer Plan Supplemental Insurance Focus on you not the
doctors or hospitals Individual Policies short term disability Life Hospital confirms t indemnity Dental Vision Accident
Cancer/specified-disease Critical illness Aflac plus rider Lump sum critical illness Lump sum cancer.

Next Week Greeter: Joe Prompter: Joe Headliner: Mike 30 Second Commercials Meeting Adjourned.