

BNW notes 5/23/18

Members Present

Lee, Aaron, Mike, Tracy, Steve, Liz, John, Bill, Jerry, Mark

Members Absent: Joe

Guests: none

Greeter: Aaron

Events in Woodbury

-BNW having a guest day attempt to bring 1 person, date tbd

Prompter: Mark

Who is the best leader of all time?

Headliner: John

-Grew up learning how to be a handy man helping his mom fixing things, uses that trait today

-John services are so critical for sellers. He helps sellers flip their house "mini flips"

-very 1st step is deferred maintenance

-middle punch list items

-deep clean is last

-2 Listings 1 in West Side of St Paul \$190,000 1 in south Maplewood \$300,000

30 second commercials

Next Week:

Greeter: Jerry

Prompter: John

Headliner: Bill