



Business Networking of Woodbury
General Meeting Minutes
7/18/18

Members Present

Aaron, Mike, Tracy, Steve, Jerry, Mark, Lee, Bill, John

Members Absent: Liz, Joe

Guests: Cole Tokken, Holly Minners

Greeter: Tracy

News & Events in Woodbury

- July 24th is the golf/pool party, golf at Eagle Valley starting at 2:30, Marks house 5:30
- Guest Day - Aug 15th
- Feed my starving children Oct 4-7

Prompter: Mike

- 3 proven ways to motivate
- 1) Money - try a system that rewards sales teams that try the hardest
- 2) Fun - HH's allowing reps to leave early or fun activities outside of work or gadgets or games in the office for example ping pong table, massages, etc
- 3) experiences - work for the leading rep, lunch w/ Senior execs

Headliner: Aaron

- Coaching kids swimming at 18 he hurt his back and went to Chiropractic school which directed him to go for school for that (crack and pop)
- He lost his hearing while on spring break another Dr. used him as a guinea pig for a diff method and it seemed to help tremendously
- Loves working w/ patients that are skeptical. Best referral source
- Take 3 X-rays
- Before and after pictures

30 second commercials

Next Week: No meeting

Greeter: Lee

Prompter: Aaron

Headliner: Jerry